

APRIL 2022 TOURISM MARKETING REPORT

WEBSITE ANALYTICS (see attached)

User Behavior: 5,603 users visited the website in March, down -45% from March, not unusual as it was post spring break and cold-rainy-snowy weather; however, 5,481 of those users were new to the site. Total of 6,345 sessions. Majority used keywords "Rockaway Beach Oregon," "Rockaway Beach," and "Pronto pup."

User demographics: Portland, Vancouver, Hillsboro, Beaverton, Gresham, Salem, Aloha, Oregon City. Pages most visited: Grumpy's Café, Pronto Pup, bonfires, lodging, restaurants How did they find the site: Google, direct (meaning the site was bookmarked or typed in), Facebook, Bing, Yahoo Actions (events) taken: Get the Guide (209 requests)

SOCIAL MEDIA (see attached)

Facebook: Added 44 followers to the Facebook page in March; now at 9,565 followers. Facebook posts reached 64,903 people. Age groups most active – 35-44 and 45-54. 76.3% are women.
Post with the most reach and engagement: "Have you visited Manhattan Beach?" – 3,386 reach.
Instagram: added 10 new followers, now at 1,148 followers (see attached for most liked images)

DIGITAL MEDIA (Washington)

Western Washington Spring digital campaign (see attached). Reached Snohomish, King, Pierce, Kitsap and Thurston counties. Olympia (Thurston County) had largest engagement.

DIGITAL MEDIA (Social Media and Search Engine Marketing campaign:

October 1, 2021 – April 14, 2022 – see attached) Social – 916,114 impressions, 53,632 clicks, click-through rate, 5.85% SEM – 224,582 impressions, 10,914 clicks, click-through rate, 4.86% Excellent click-through rates – average is 2.2%

PRINT MEDIA

Travel Oregon visitor guide published (see attached)

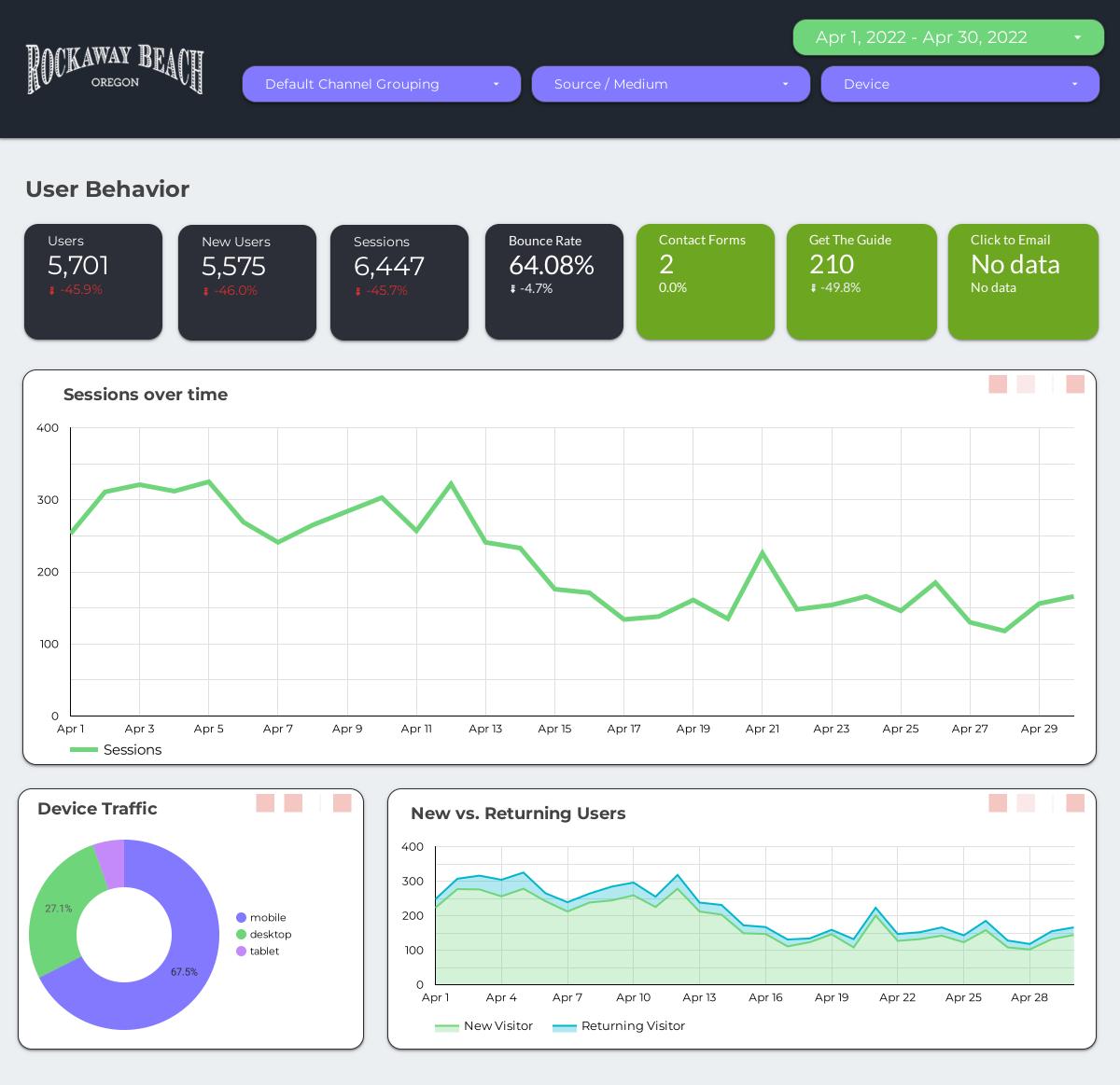
PODCASTS

Three podcasts were done with **Beach Bakeshop**, **Sand Dollar Restaurant**, and **Bill Hassell** on development of the Old Growth Cedar Trail. Podcaster is Steven Shomler, who has thousands of followers in the Pacific Northwest. Will send links as soon as the podcasts are published.

VIDEO

Filming starts in mid- to late-May.

Prepared by Tillamook Coast Visitors Association, with reports from Cardwell Creative and Lotus Seattle.



How Did Users Get To Our Website?

Source / Medium	Sessions 🔹	Users	New Users	Pages / Session	Avg Session Duration
google / organic	2,882	2,473	2,415	1.84	00:01:19
m.facebook.com / referral	1,268	1,201	1,174	1.64	00:00:38
(direct) / (none)	700	627	621	1.91	00:01:18
lm.facebook.com / referral	383	367	340	2.08	00:01:11
bing / organic	376	339	330	2.91	00:02:25
l.facebook.com / referral	329	298	262	2.3	00:01:14
yahoo / organic	149	127	125	2.48	00:01:49
duckduckgo / organic	141	119	116	2.25	00:02:35
beachconnection.net / refer	82	77	74	2.02	00:01:14
localadventurer.com / refer	35	33	33	1.14	00:00:19
visittheoregoncoast.com / r	29	28	28	2.55	00:02:06
ecosia org / organic Grand total	7 6,447	م 5,701	م 5,575	ודי ו 1.95	00.01.27 00:01:17
					1-44/44 < >

Keywords from Google

Query	Impressions 🔹	Clicks	Site CTR	Average Position	Average Position
rockaway beach oregon	13,645	209	1.53%	7.28	7.28
rockaway beach	12,011	40	0.33%	9.28	9.28
pronto pup	899	18	2%	8.49	8.49
kelly's marina	863	6	0.7%	6.13	6.13
rockaway beach hotels	829	3	0.36%	8.07	8.07
restaurants near me	815	3	0.37%	12.73	12.73
rockaway beach oregon ho	793	3	0.38%	7.08	7.08
oregon coast vacation rent	782	0	0%	50.61	50.61
twin rocks	744	2	0.27%	4.72	4.72
food near me	739	7	0.95%	6.77	6.77
rockaway beach restaurants	721	15	2.08%	4.61	4.61
old oregon smokehouse	698	5	0.72%	7.89	7.89
rockaway beach rentals	654	4	0.61%	8.06	8.06
jimgifts	603	0	0%	10.6	10.6
rockaway beach weather	582	1	0.17%	11.31	11.31
things to do in rockaway be	572	10	1.75%	8.76	8.76
twin rocks motel	563	6	1.07%	4.84	4.84
Grand total	175,602	2,521	1.44%	23.83	23.83
					1 - 100 / 6808 < >

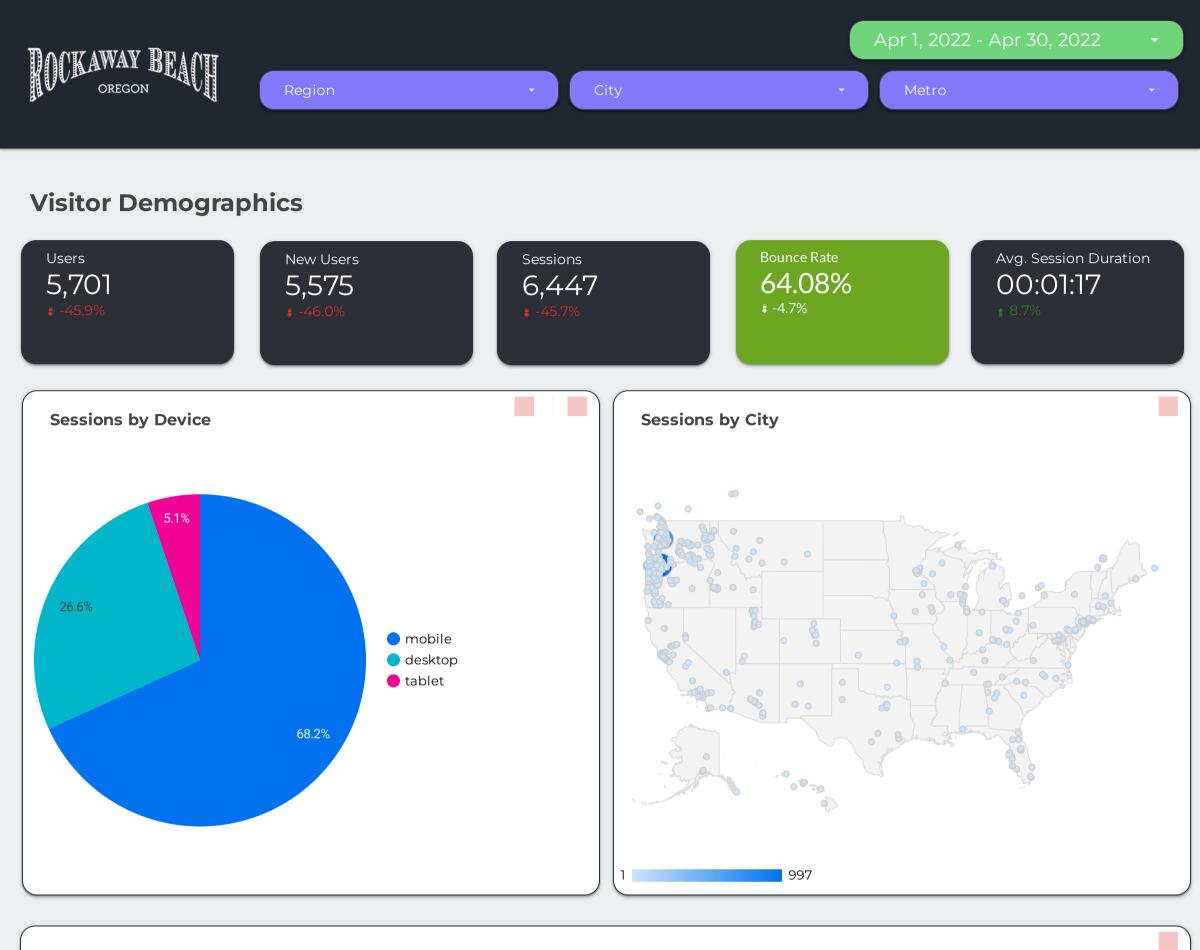


Page

What Pages Did Users Visit?

Sessions	Unique Pageviews	% Exit	Avg. Time on Page
6,447	10,559	51.39%	01:21
‡ -45.7%	F -42.9%	# -5.8%	J -4.3%

Page	Sessions 🔹	Unique Pageviews	Avg. Time on Page	% Exit
/	934	١K	01:13	46.93%
/restaurants/grumpys-cafe/	409	450	02:08	62.52%
/restaurants/original-pronto-pup/	196	225	03:21	77.69%
/bonfires/	167	199	01:48	77.06%
/rockaway-beach-lodging-guide/	141	490	01:19	23.88%
/rockaway-beach-restaurants/	133	403	01:30	32.12%
/rockaway-beach-annual-events/	127	189	02:16	54.67%
/current-events/	113	424	01:17	51.54%
/things-to-do/	102	313	01:06	39.57%
/health-benefits-of-flying-a-kite/	90	90	06:07	91.84%
/twin-rocks/	86	91	02:35	75.25%
/comes-trees-go-big-go-home/	84	86	05:05	89.36%
/lodging-guide-vacation-rentals/	64	125	56	24.74%
/lodging-guide-rv-parks-camping/	58	79	50	35.42%
/emily-reed-shipwreck/	57	60	01:32	91.94%
/outdoor/	57	231	02:51	54.41%
/how-to-get-here/	57	214	01:12	52.99%
/how-to-spot-rocks-when-rockhounding/	56	80	02:27	61.39%
/lodging-guide-hotels-motels/	55	128	01:03	29.59%
/tide-pooling-spring-rockaway-beach/	54	57	04:50	86.67%
Grand total	6.4K	10.6K	01:21	51.39%
X				1 - 20 / 2162 < >



City	Sessions 🔹	Users	New Users	Pages / Session	Avg Session Duration
Portland	997	875	825	1.87	00:01:18
Seattle	716	639	601	1.84	00:01:15
Tillamook	348	312	289	1.68	00:01:11
Vancouver	113	107	101	1.88	00:01:00
New York	109	103	101	1.28	00:00:14
San Francisco	100	96	89	1.54	00:00:53
Salem	95	87	84	1.99	00:01:27
Beaverton	94	79	76	2.43	00:01:38
Rockaway Beach	93	85	81	1.77	00:01:35
Spokane	91	88	84	2.15	00:01:09
Medford	89	84	78	1.61	00:00:37
Eugene	87	77	72	1.78	OO:01:11
Hillsboro	68	63	59	2.1	00:01:12
Victoriaville	56	56	56	1	00:00:00
Kennewick	51	47	44	1.65	00:01:01
Los Angeles	45	42	42	2.13	00:01:12
Grand total	6,158	5,449	5,320	1.96	00:01:18
					1 - 100 / 882 < >

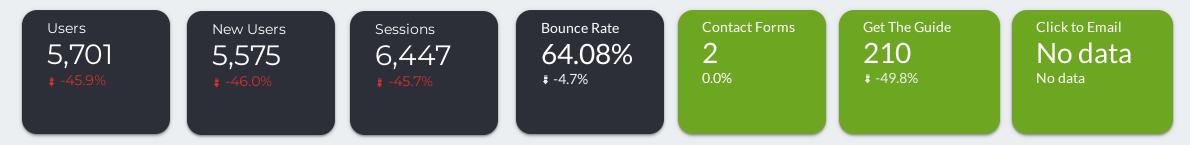


Source / Medium

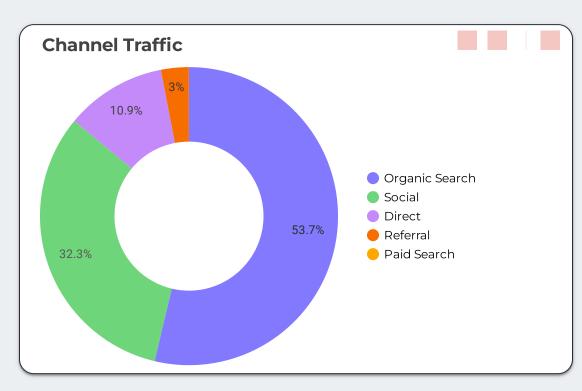
Device

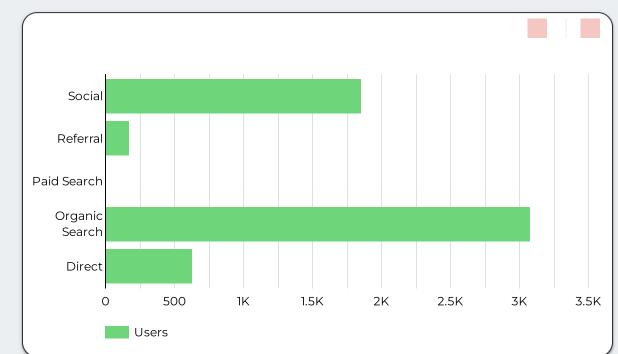
Apr 1, 2022 - Apr 30, 2022

How Did Users Get To Our Website?



Source / Medium	Sessions 🔹	Users	New Users	Pages / Session	Avg Session Duration
google / organic	2,882	2,473	2,415	1.84	00:01:19
m.facebook.com / referral	1,268	1,201	1,174	1.64	00:00:38
(direct) / (none)	700	627	621	1.91	00:01:18
lm.facebook.com / referral	383	367	340	2.08	00:01:11
bing / organic	376	339	330	2.91	00:02:25
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yahoo / organic	149	127	125	2.48	00:01:49
duckduckgo / organic	141	119	116	2.25	00:02:35
beachconnection.net / referral	82	77	74	2.02	00:01:14
localadventurer.com / referral	35	33	33	1.14	00:00:19
visittheoregoncoast.com / referral	29	28	28	2.55	00:02:06
ecosia.org / organic	7	6	6	1.71	00:01:27
en.m.wikipedia.org / referral	6	5	3	3.5	00:03:44
Grand total	6,447	5,701	5,575	1.95	00:01:17



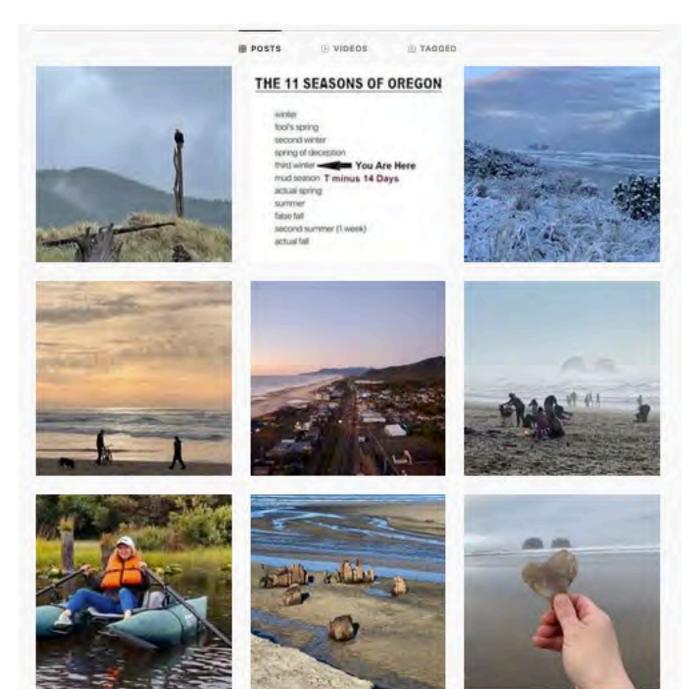


What specific actions (events) did users take? (use filters above to narrow down)

Total Events	Unique Events
293	271
	 -45.1%

Event Category 🔹	Event Action	Event Label	Total Events	Unique Events
forms	submit	Subscribe Form	41	30
forms	submit	Contact Form	2	2
button	click to call	tel:(503) 709-6018	1	١
button	click to call	tel:(800) 824-1611	1	۱
button	click to call	tel:(503) 355-3866	۱	١
button	click to call	tel:(503) 355-8220	3	2
button	click to call	tel:(971) 306-1625	١	١
button	click to call	tel:(800) 243-7786	۱	1
button	click to call	tel:(503) 355-2501	2	2
button	click to call	tel:503-355-2365	۱	1
button	click	Get The Guide	218	210
button	click to call	tel:(503) 355-0585	6	6
button	click to call	tel:(503) 355-2291	6	5
button	social profile click	Instagram	1	١
button	click to call	tel:(503) 355-2052	١	١
button	social profile click	Facebook	7	6







Get Ready: Summer in Rockaway Beach

Rockaway Beach <traveltillamook@gmail.com> Reply-To: traveltillamook@gmail.com To: nan@tillamookcoast.com Tue, Apr 26, 2022 at 10:13 AM

View this email in your browser



Every season is great at the Oregon Coast. Spring brings dynamic weather, from storms to sunshine. Yet, summer is what we look forward to. Lots of sunshine, more gentle waves along the beach. Boogie boards, fat tire bikes, train rides, hikes in the woods, Pronto Pups, and ice cream cones galore. You'll find it all in Rockaway Beach.



Did you know the Pronto Pup was invented in Rockaway Beach? Yep, and it's still a favorite of locals and visitors. Read about the history of this delicious snack: https://nwtravelmag.com/brief-history-pronto-pup/



Stroll in an old-growth forest & wetlands

At the south end of Rockaway Beach, just steps off Highway 101, enter a world

that has survived tsunamis, windstorms, floods, fires and development, and gives you the gift of meeting a 1,200 -year-old grand dame of trees. The Old Growth Cedar Trail is a raised boardwalk that takes you through a wetlands filled with flora, fauna and history. About 1.5 miles round-trip, the boardwalk accommodates strollers and wheelchairs. And when you behold the ancient cedar, think about all this "mother tree" has seen in her lifetime.



Are you a rockhound? Here's five easy steps to polishing beach beauties

When you walk on the beach, your eyes aren't looking at the waves or sunset. Your focus on the sand and all the treasures the ocean brings in the shape of rocks. That's true "tell" of a rockhound. Now that you have a collection, want to learn how to polish them? Rockhound Nicole Thomas shares five easy steps to shine those special finds. <u>Read her step-by-step blog here</u>.



All aboard the Oregon Coast Scenic Railroad

Ride the rails and get a seagull's view of the Oregon Coast as you take a leisurely trip on the Oregon Coast Scenic Railroad, round trip from Rockaway Beach to Garibaldi. Reserve your seat at https://oregoncoastscenic.org/

Book your summer family vacation now.

Use our lodging guide to make a reservation now.



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Our mailing address is: Tillamook Coast Visitors Assocation PO Box 1268 Tillamook OR 97141

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CAMPAIGN PERFORMANCE REPORT

10/01/2021 - 04/14/2022

Prepared for:

Visit Rockaway Beach

OVERALL PERFORMANCE

SOCIAL



Impressions

53,632

Clicks



CTR

SEM

224,582

SEM: Impressions

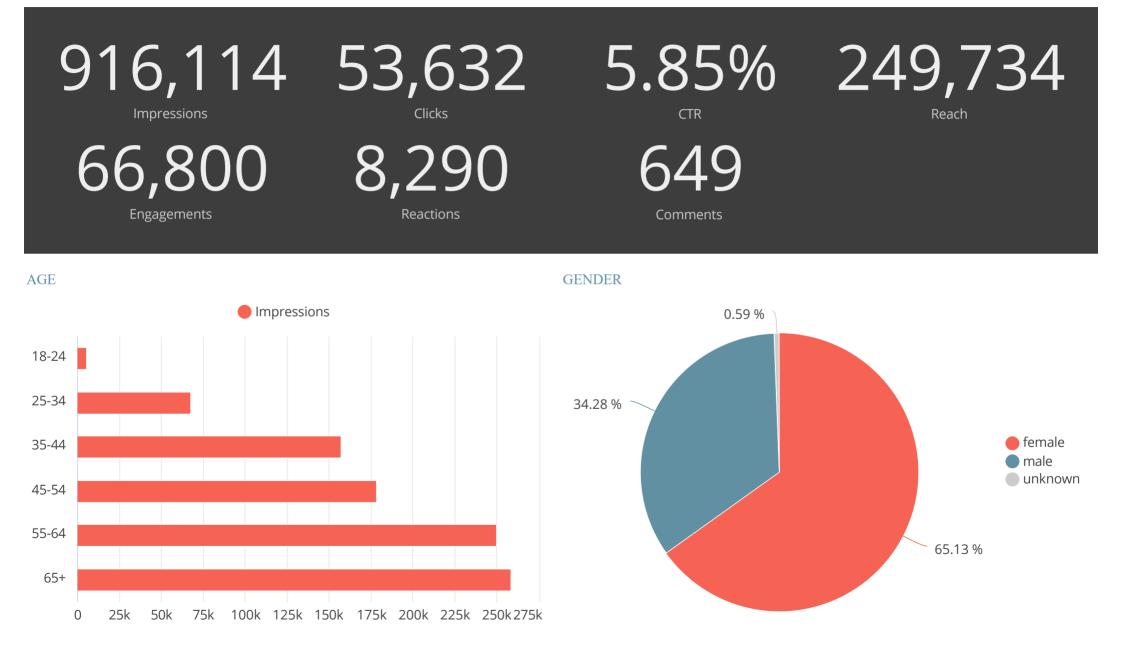
10,914 SEM: Clicks



SEM: CTR

SOCIAL AD | Summary

Report Date: 10/01/2021 - 04/14/2022

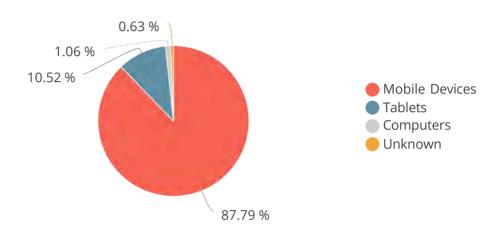


SOCIAL AD | Device & Geo

DEVICE PERFORMANCE

Device Type	Impressions	Clicks	CTR	Reach
Mobile Devices	814,743	47,084	5.78%	226,879
Tablets	83,244	5,642	6.78%	21,830
Computers	12,516	566	4.52%	5,634
Unknown	5,611	340	6.06%	1,921

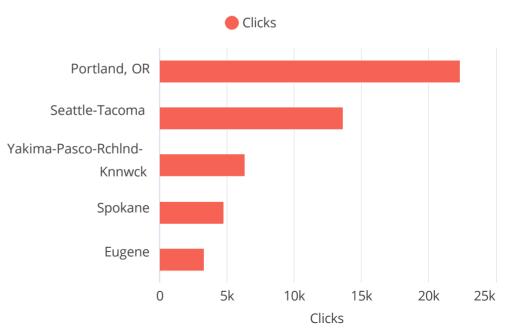
DEVICE BY CLICKS



TOP DMA BY IMPRESSIONS

DMA	Impressions	Clicks	CTR	Reach
Portland, OR	353,926	22,354	6.32%	137,068
Seattle-Tacoma	272,304	13,679	5.02%	123,156
Yakima-Pasco	103,850	6,340	6.11%	39,186
Spokane	79,423	4,802	6.05%	29,410
Eugene	57,246	3,325	5.81%	21,922

TOP DMA BY CLICKS



SEM | Summary

Report Date: 10/01/2021 - 04/14/2022

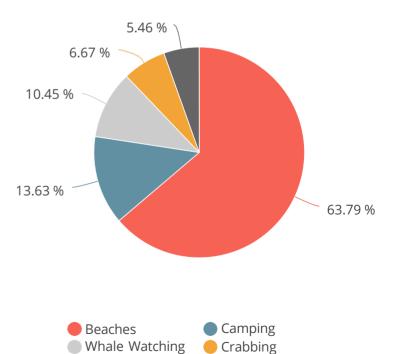
224,582 Impressions 10,914 Clicks 4.86% CTR \$0.33 CPC 0.00% Conv. Rate 0 \$0.00 Conversions \$0.00 Cost / Conv.	0.00%	Clicks	CTR \$0.00	\$0.33 _{CPC}
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AD GROUPS BY IMPRESSIONS

Ad Group Name	Impressions	Clicks	CTR	CPC	Conversions
Beaches	131,819	6,711	5.09%	\$0.33	0
Camping	22,684	1,434	6.32%	\$0.33	0
Fishing	20,836	394	1.89%	\$0.34	0
Lodging	19,214	574	2.99%	\$0.38	0
Crabbing	18,365	702	3.82%	\$0.32	0
Whale Watching	11,664	1,099	9.42%	\$0.36	0

AD GROUPS BY CLICKS

Lodging



SEM | Device Performance

DEVICE PERFORMANCE BY IMPRESSIONS

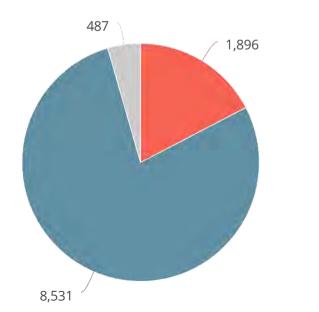
Device Type	Impressions	Clicks	CTR	CPC	Conversions
Mobile Devices	148,639	8,531	5.74%	\$0.34	0
Computers	58,602	1,896	3.24%	\$0.32	0
Tablets	17,341	487	2.81%	\$0.32	0

Computers

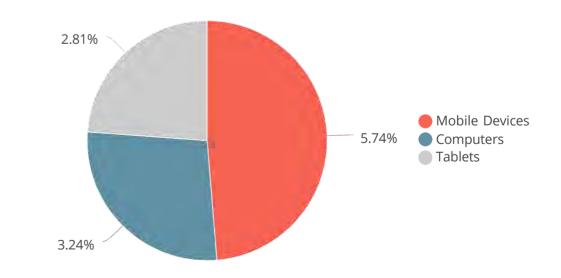
Tablets

Mobile Devices

DEVICE PERFORMANCE BY CLICKS



DEVICE PERFORMANCE BY CTR



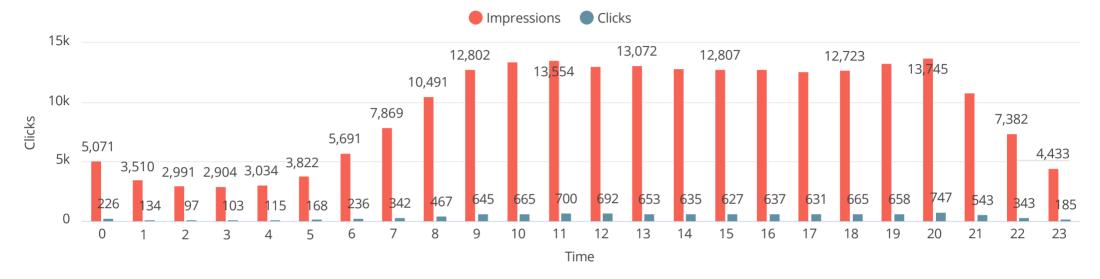
SEM | Keyword Performance

KEYWORDS BY IMPRESSIONS

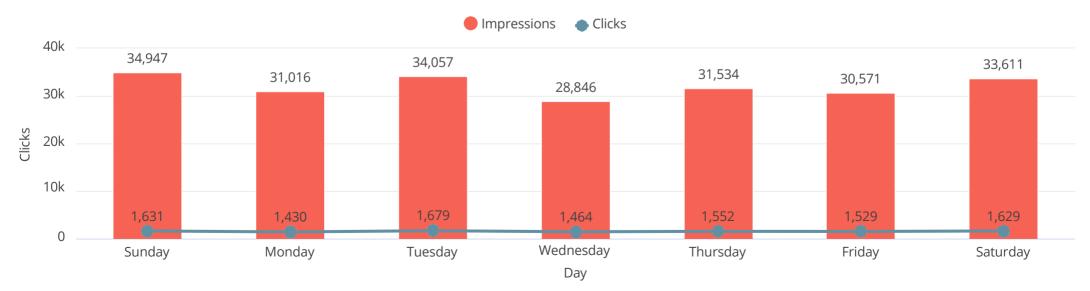
Keywords	Ad Group Name	Impressions	Clicks	CTR	CPC	Conversions
best beaches on oregon coast	Beaches	23,917	1,777	7.43%	\$0.28	0
best oregon beach towns	Beaches	23,817	1,405	5.90%	\$0.33	0
oregon beach towns	Beaches	16,588	888	5.35%	\$0.33	0
visit oregon coast	Lodging	13,154	360	2.74%	\$0.36	0
Content	Fishing	12,874	115	0.89%	\$0.33	0
crabbing in oregon	Crabbing	12,280	469	3.82%	\$0.31	0
oregon beaches	Beaches	11,839	429	3.62%	\$0.33	0
oregon coast campgrounds	Camping	11,617	717	6.17%	\$0.32	0
oregon coast beaches	Beaches	11,314	355	3.14%	\$0.34	0
cannon beach Oregon	Beaches	10,640	280	2.63%	\$0.39	0
oregon beach vacations	Beaches	10,332	508	4.92%	\$0.37	0
best beaches in oregon	Beaches	8,239	487	5.91%	\$0.34	0
oregon coast fishing	Fishing	4,623	174	3.76%	\$0.34	0
oregon coast whale watching	Whale Watching	4,587	548	11.95%	\$0.33	0
oregon coast camping	Camping	3,769	260	6.90%	\$0.33	0
whale watching oregon	Whale Watching	3,058	287	9.39%	\$0.37	0
oregon coast crabbing	Crabbing	2,853	119	4.17%	\$0.33	0
rv camping oregon coast	Camping	2,718	151	5.56%	\$0.34	0
whales oregon coast	Whale Watching	2,664	126	4.73%	\$0.41	0

SEM | Activity

TIME OF DAY



DAY OF WEEK



Rockaway Beach-Family Friendly Spring Break Creative-March 2022

Ads are HTML5 with 3 slide carouse $\frac{1}{20} \times 90$

All linking to https://visitrockawaybeach.org/





300 x 250

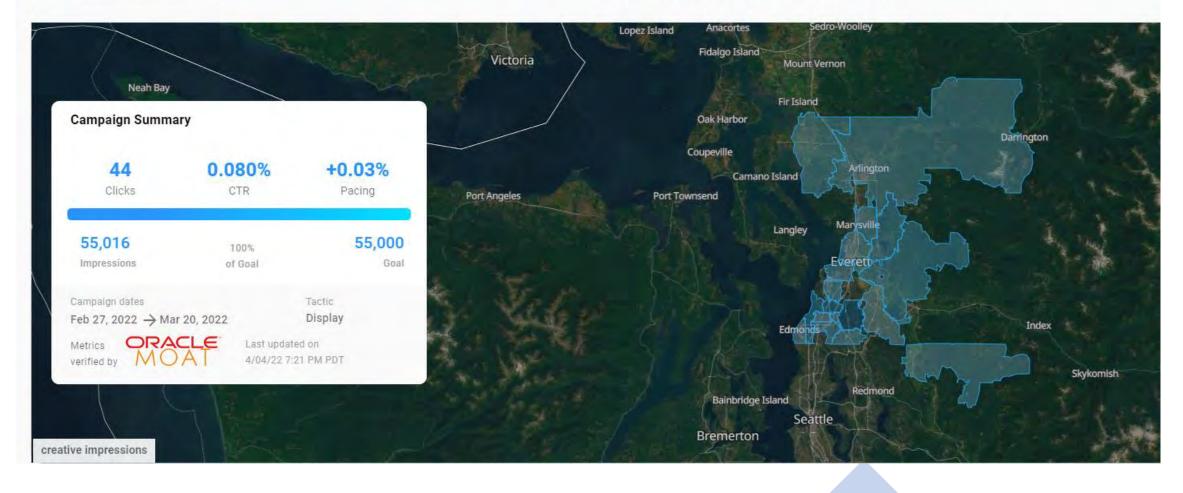
Visit Tillamook / Rockaway Beach

Snohomish County, Washington Display

MyAnalyticsHub Visit Tillamook

Campaign 1 of 5 >

Visit_Tillamook_35012126_Snohomish_County_Display_BX





+1	300X250_Be	each - 33,065			ID: 38749	ach.gif - 14,634		1	dog_300x25	0.jpg - 1,694	
ckaway Beach	C		60% of total	Preview 🕟			27% of total	- B			3% of total
Town, Big Bea	33,065	20	0.060%	in the second seco	14,634	6	0.041%	1 B1	1,694	3	0.177%
review 🕟	Imps	Clicks	CTR		Imps	Clicks	CTR	Preview 💽	Imps	Clicks	CTR
	Kids_300x2	50.jpg - 1,690			300x250_su	ırfboard.jpg - 1,	640		dog_728x90	.jpg - 1,152	
2	ID: 37169				ID: 37165			1	ID: 37168		
	•		3% of total	r 1	-		3% of total	Preview 🕟			2% of total
	1,690	3	0.178%		1,640	3	0.183%		1,152	4	0.347%
review 🕞	Imps	Clicks	CTR	Preview 🕑	Imps	Clicks	CTR		Imps	Clicks	CTR





Performance By Geo 💮

City	Imps	Clicks	CTR
Everett, WA	11,714	- Ú	0.094%
S Lynnwood, WA	10,443	7	0.067%
S Mill Creek, WA	8,208	3	0.037%
S Edmonds, WA	5,880	6	0.102%
Snohomish, WA	3,071	3	0.098%
• Marysville, WA	2,816	0	0.000%
Lake Stevens, WA	2,690	3	0.112%



King County, Washington Display

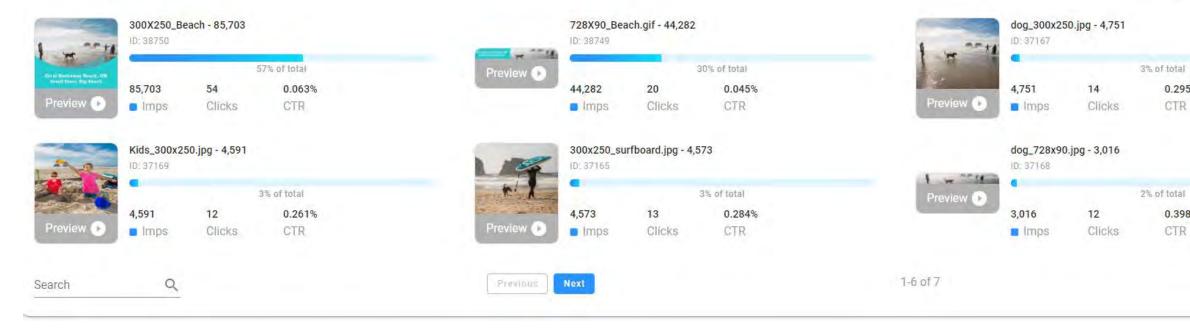
MyAnalyticsHub Visit Tillamook

< Campaign 2 of 5 >

Visit_Tillamook_35012126_King_County_Display_BX



Performance By Creative





Tactic: All Tactics 🕶

0.295%

0.398%

CTR

CTR



Performance By Geo 🕕

City	Imps	Clicks	CTR
Seattle, WA	78,564	84	0.107%
오 Tukwila, WA	39,886	24	0.06%
O Auburn, WA	19,846	16	0.081%
O Burien, WA	9,910	9	0.091%
Normandy Park, WA	624	1	0.16%
Milton, WA	248	1	0.403%
Kupreanof, AK	231	0	0.000%

Search

Q

Previnus Next

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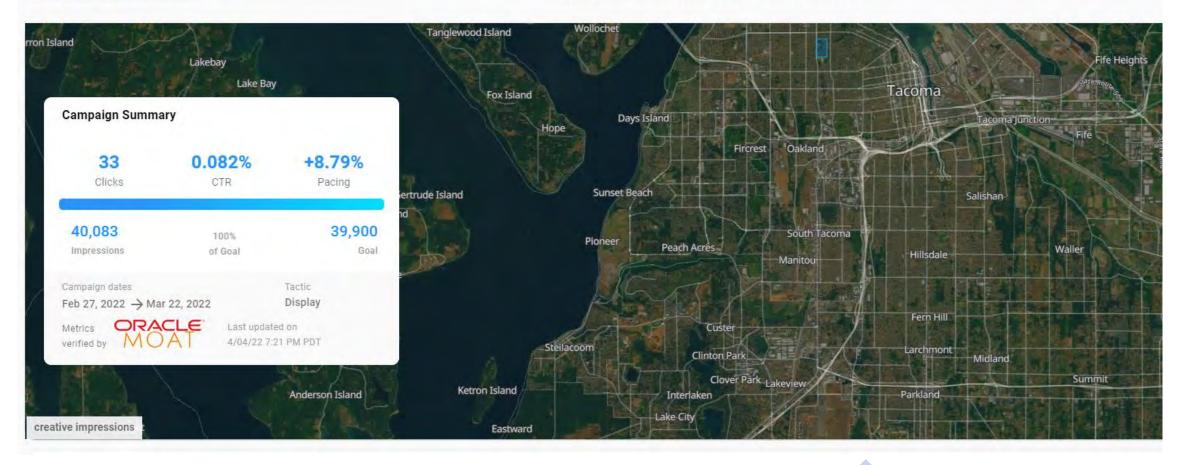
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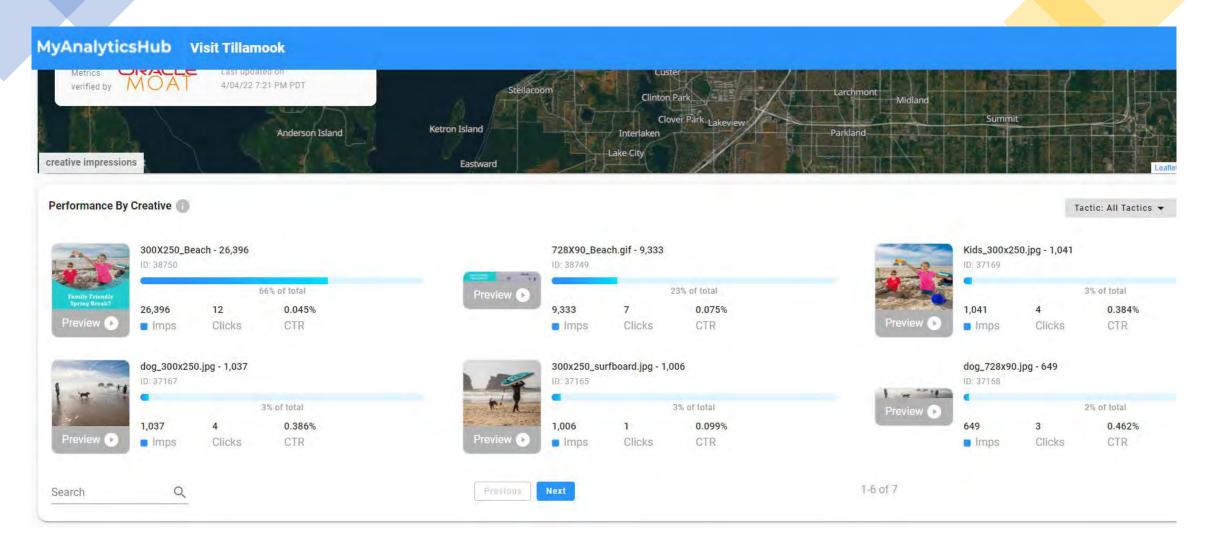
Pierce County, Washington Display

MyAnalyticsHub Visit Tillamook

< Campaign 3 of 5 >

Visit_Tillamook_35012126_Pierce_County_Display_BX









Performance By Geo 👘			
ity	Imps	Clicks	CTR
Tacoma, WA	39,965	32	0.08%
Sumner, WA	7	1	14.286%
Camp Murray, WA	4	Q	0.000%
Other	107	0	0.000%

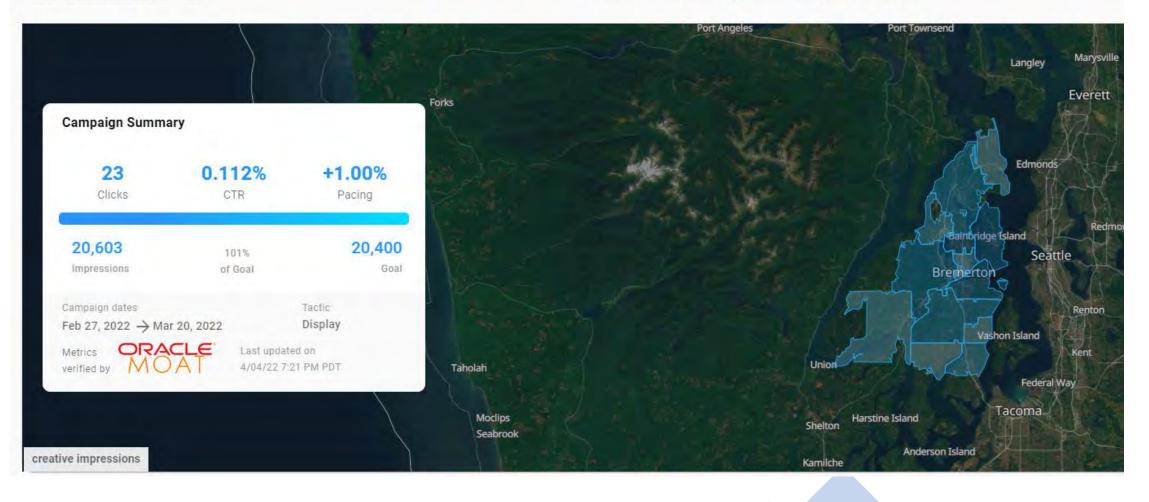


Kitsap County, Washington Display

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< Campaign 4 of 5 >

Visit_Tillamook_35012126_Kitsap_County_Display_BX





Sort By Imps 👻

7

Performance By Creative 🕕

HAWAY BEACH	ID: 38750		
1044	-		52% of total
-	12,686	7	0.055%
eview 🕟	🗖 Imps	Clicks	CTR

2

Clicks

3% of total

0.315%

CTR

	aug_oconzoo.j
	ID: 37167
- 17	•
-	634
Preview 💿	Imps

Q Search

728X90_B	each.gif - 5,199	
ID: 38749		
		25% of total
5,199	7	0.135%
Imps	Clicks	CTR

300x250_su	rfboard.jpg - 62	5
•		3% of total
625	3	0.480%
Imps	Clicks	CTR

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Next
```

-

Prev

20	Kids_300x2	50.jpg 001		
EZ	•			
			3% of total	
	661	3	0.454%	
review 🕑	Imps	Clicks	CTR	
	Beach_Scen	e_728x90.jpg -	400	
	10.37100			
review 🕞			2% of total	
	400	1	0.250%	
	Imps	Clicks	CTR	

Tactic: All Tactics 👻

+



Performance By Geo

City	Imps	Clicks	CTR
Sremerton, WA	6,158	5	0.081%
Port Orchard, WA	4,541	5	0.11%
Seattle, WA	2,978	3	0.101%
Poulsbo, WA	2,022	3	0.148%
💡 Gig Harbor, WA	1,398	3	0.215%
Silverdale, WA	1,244	1	0.08%
Selfair, WA	654	2	0.306%

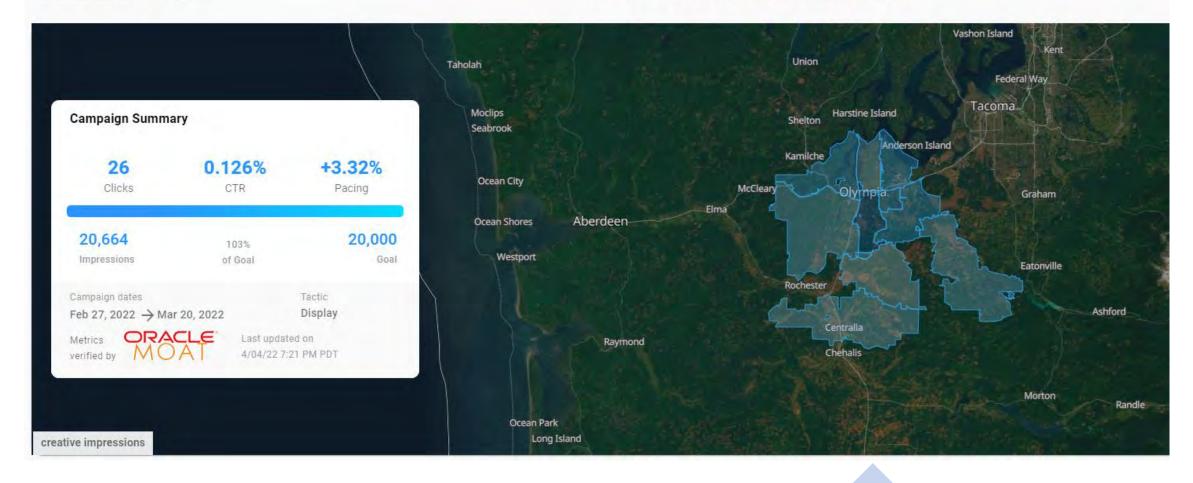


Thurston County, Washington Display

MyAnalyticsHub Visit Tillamook

< Campaign 5 of 5

Visit_Tillamook_35012126_Thurston_County_Display_BX



Performance By Creative 🕕



ID: 38750			
	62% of total		
12,902	12	0.093%	
Imps	Clicks	CTR	

300X250_Beach - 12,902

Kids_300x250.jpg - 595

ID: 37169



3% of total 595 1 0.168% Imps Clicks CTR

Search Q

728X90_Beach.gif - 5,107 ID: 38749 Preview I 5,107 6 0.117% Imps Clicks CTR

3% of total

0.342%

CTR





Preview O

300x250_surfboard.jpg - 606 ID: 37165 3% of total 606 3 0.495% Imps Clicks CTR

	Beach_Scen	e_728x90.jpg -	448
review 🕞			2% of total
	448	1	0.223%
	Imps	Clicks	CTR

1-6 of 7



Tactic: All Tactics 👻

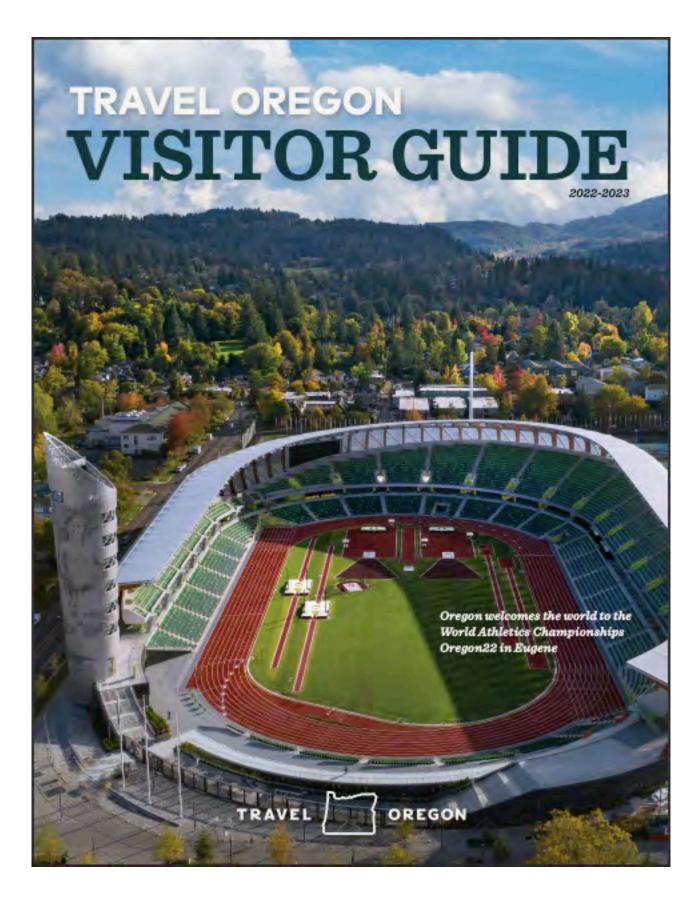


Performance By Geo 🔘

City	Imps	Clicks	CTR
💡 Olympia, WA	11,360	19	0.167%
O Lacey, WA	5,768	5	0.087%
💡 Yelm, WA	1,246	0.	0.000%
• Tumwater, WA	1,104	1	0.091%
💡 Centralia, WA	673	0	0.000%
💡 Tenino, WA	282	0	0.000%
Q Rochester, WA	150	1	0.667%

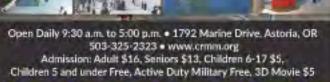
Search	Q	Previous	Next	1-7 ar 10 🛓
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SEVEN MILES OF BEACH. ENDLESS FUN. S. 191 With so many fun things to do, great places to eat, and ROCKAWAY BEACH oceanfront places to stay, Rockaway Beach on Oregon's north coast is the place families love to visit. Placyour Sig of VisitReckawayBeach.org COLUMBIA RIVER





3D Theater • Model Boat Pond • Lightship Tour • Museum Store

Oregon Coast Public Art Trail

The dramatic and rugged beauty of Oregon's coastline has inspired many local artists, and visitors can see their work at galleries up and down the Coast. Much of this natural beauty is reflected in the rich collection of diverse artwork by local artists - murals, sculptures and public art installations displayed in coastal communities. While you're visiting, take a wander along the Oregon Coast Public Art Trail. Featuring more than 800 exhibits, the self-guided trail highlights public art along the Coast from Astoria to Brookings. All are located outside and can be enjoyed anytime, at your own pace. Make sure to see the elegant depiction of Sacagawea at Lewis and Clark National Historical Park near Warrenton and the whimsical dancing sea-lion sculptures around Florence. Murals abound, from the octopus landscape that greets visitors to Roedsport to the colorful tile mosaics in Port Orford and Garibaldi. Totem poles, fountains and artistic benches are part of this celebration of art on the Coast. Don't miss the creative work of Bandon-based Washed Ashore, which creates fabulous sculptures out of plastic garbage to educate the public about plastic pollution.



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